

# GEORGIA MCGRATH

# SENIOR ASSOCIATE Commercial

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# EXTREMELY GOOD AT

- · Getting your business off the ground shareholder agreements, incorporations, seed raising
- Capital raises at all stages of a company's journey including debt, equity and hybrids
- Any kind of ESOP or incentive scheme
- Mergers, acquisitions and joint ventures
- · General corporate governance
- · ASX and ASIC compliance

#### **HIGHLIGHTS**

- Working with some of Australia's coolest start-ups and helping them get the capital that they need to grow their businesses, including advising Vitable, Realtair, Year13, Lumenark and Pivot Learning
- Advising now ex-head of ventures of PwC Australia in the July 2020 sale of the Australian PwC New Ventures
  Group, spin out of the existing products, platforms, and various assets and employees from PwC to 4 new
  entities
- Advising on the 50:50 merger of equals between ComplyPath and InPayTech Limited Advising Motion Asia
   Pacific on acquisitions of various businesses through 2017 2022
- Advising Founder of Bright & Duggan on 2022 sale of his 44.5% interest in Bright & Duggan to Johns Lyng Group (ASX: JLG)
- Assisting an emergency medical service company to convert to a public company and raise upwards of \$8m to assist in expanding growth throughout Australia, including into regional areas
- Running a board meeting in the middle of the Kimberley desert (and eating goanna tail for dinner)

#### CLAIM TO FAME

Lead singer of 90s punk band Frenzal Rhomb, Lindsay McDougall (AKA The Doctor) once retweeted me

### **USELESS NICHE EXPERTISE**

Encyclopaedic knowledge of The Office (US version)

# FOOD PHOBIA

TOysters, the alien of the ocean

